## Core Business Process Fl ws for Venture V rtex v2.0

## C re Processes:

- > Overall Business Plan Assessment
  - MA/TA/MA Templates and
- ➤ RFP Process
- > Collaboration
  - Chat
  - Ask an expert
  - Classifieds
  - Bulletin Boards
- > Salvageable Nugget
- > Membership and create/manage profiles
- > 13 Step (Roadmap)

## **Users:**

- ➤ VB → Venture Builders
  - o Sponsored
  - o Referred
  - o Guest
- > VP → Venture Partners
- > Incubators
- > II → Institutional Investor
- > W → Admin
- > Public

## **Key Questions:**

- ➤ Templates → VBs will upload a BP and those who can view the BP will rate the it using a predefined MA/TA/MA assessment form
- > Incubators will have a number of free seats for their sponsored VBs included in their monthly dues (e.g., no membership fee for a sponsored VB)
- > Incubators and Corporate VPs get a group account with X # of seats. Individuals in these orgs sign on using group # and individual #.
  - o Individuals in Incubators have view access to their specific incubees.
- > Pricing structure: 1. Fee by member (current) 2. Fee by venture, so that once fee is paid additional team members can be brought on with no additional charges.
- > Use of RFP process in BP assessment.
- Search Parameters:
  - o Nuggets
  - o Classifieds
  - o To find a assessor